

Community Outreach

In New Orleans' Hardest-Hit Neighborhood, A Recovery — By Sheer Will

■ Page 2

Sub-Bid Request Ads

California

■ Pages 3-7, 12

ABLE

What Does 'Multicultural' Really Mean?

■ Pages 12

Public Legal Notices

California

■ Pages 9-10, 12

Access to Capital

Diversity in Geography and Impact - Overview of Grants

■ Page 11

SMALL BUSINESS

EXCHANGE

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PURCHASING

Bids / Contracts Listing

Bid Title
Plumbing-Water Efficient Fixtures & Devices

Bid #

76203-A

Date Due

9/18/2015

Contact Name

Howard Tevelson

Phone

(415) 487-5267

Bid Title

Qualifications for Investment Banking Services — Underwriter Pool

Bid #

RFSQ-10013180-11-Z-0-2014/MM

Date Due

1/31/2016 4:00 PM Pacific

Contact Name

Maureen Medvedyev

Phone

(619) 236-6154

Bid Title

Qualifications for Financial Advisory Services.

Bid #

RFQ-10014332-0-2012/mw

Date Due

4/18/2016 4:00 PM Pacific

Contact Name

Michael Winterberg

Email

MichaelWinterberg@ sandiego.gov

Bid Title

Alignment Machine

Bid #

16-000063-MQ

Date Due

9/10/2015

Contact Name

Gloria Gill

Phone

(415) 701-4705

Bid Title

Vehicle on Demand System

Bid #

RFP 73504

■ Continued on page 8

Communities Building Their Own Economies

By Steve Dubb

In the late 1980s, the 14-year-old son of two Cape Verdean immigrants started tagging along with his aunt to community group meetings in Roxbury, Boston. The organization, Dudley Street Neighborhood Initiative (DSNI), was in the middle of a celebrated campaign to build a participatory, grassroots vision for the community's economic future—a campaign that would ultimately lead to the building of hundreds of permanently affordable, community-controlled housing units. Despite his age, this teenager found plenty of opportunities to plug in and was among the first youth elected to the deeply democratic DSNI board of directors. Later, he would serve as its executive director. Today, John Barros is the chief of economic development for the entire city.

While the story of Barros and DSNI is certainly exemplary, it's also not entirely anomalous. We discovered many such inspiring stories during our recent study on building community in the United States. As part of our research,

■ Continued on page 8



Photo credit: Dudley Street Neighborhood Initiative (DSNI)

Infrastructure and economic development: An interview with John Rice

By Bill Wiseman

Since joining GE in 1978, John Rice has worked all over the world in departments as diverse as auditing, power, finance, and transport. Based in Hong Kong, he leads the company's global growth organization, which accounts for more than half of total revenues. In this interview with McKinsey's Bill Wiseman, he talks candidly about the slowness of bureaucracy and the role of the private sector in encouraging sustainable growth.

McKinsey: What role does infrastructure play in supporting growth in developing markets?

John Rice: Everybody is looking for "sustainable" or "inclusive" growth—growth that improves quality of life for all. Growth in and of itself is no longer good enough. If you're not creating jobs, you are never going to have sustainable and inclusive growth.

But before you can create jobs, you've got to do a few things. You've got to have electricity. You've got to have healthcare—you can't have sustainable growth if people die when they're 45 or 50. You've got to have the basic building blocks of a society, and then you have to have a combination of financial and human-capital development. Only then do you have a shot at sustainable and inclusive growth.

McKinsey: Do you find that countries value that way of thinking?

John Rice: In many democratic countries (and not just developing ones), there is often a short-term focus on the next election cycle. In countries that don't have elections, there might also be a short-term focus on keeping the population

happy. Also, when budgets are constrained, you tend to punt the long-term stuff. Infrastructure is long-term stuff.

■ Continued on page 8



John Rice, Vice chairman; president and CEO, GE Global Growth

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Community Outreach

In New Orleans' Hardest-Hit Neighborhood, A Recovery — By Sheer Will

By NPR Staff

Ten years ago, when Hurricane Katrina hit New Orleans, it was the city's Lower Ninth Ward that was hit the hardest.

"I remember coming back home," Lower Ninth resident Burnell Cotlon told his mother, Lillie, on a recent visit with StoryCorps. "That was the first time I cried."

"We lost everything," Lillie says.

Recovery was especially slow to come to that part of town. Burnell, a veteran and a father himself, says that for three years he had to live out of a trailer set up by the Federal Emergency Management Agency. Residents in the area went nine years after the storm without a grocery store.

"We didn't have no stores, no barbershops, no laundry rooms," Burnell says. "You have to catch three buses to get to a store. And I always was taught if there's a problem, somebody's got to make a move."

He decided to open up that grocery store himself. Using money he'd saved up while working at fast-food restaurants and dollar stores, Burnell bought a dilapidated building on an empty block and got to work — all amid a fair bit of skepticism.

"I remember when I first bought the building, everybody thought that I was crazy."

Even his mother had her doubts.

"When I peeked in the door before you started working, I said, 'This is nothing but junk!' I mean, it was trash and debris on the floor that you had to crawl over and — how can he make anything out of this?" she remembers thinking.

"But you were one of my very interesting sons, always jumping into things you had no business doing."

It wasn't easy.

"Those eight-hour days turned into 14, 15 hours a day," Burnell says. "But what motivated me the most was seeing the people that was walking by with the groceries and seeing them get off the bus with all of those bags. That made me work harder."

When the day finally arrived, when the ribbon was cut and Burnell's grocery store finally opened, he says he'll never forget the moment.

"The very first customer cried 'cause she said she never thought the Lower Ninth Ward was coming back."

"You saw something that I didn't see," Lillie tells her son. "I'm glad you took the chance."

Those long days certainly yielded a worthy reward. "Just seeing so many people, the look on their faces, it's a joy," Burnell says. "It's a headache back then but now it's worth it."

The plaza in the Lower Ninth now consists of a barbershop and a sweets shop — but there's plenty

of work still to be done. And Burnell isn't resting.

"If it take me doing it by myself I'm a put one business at a time back into the Lower Ninth Ward," he says. "Cause it's home."

Source: <http://www.npr.org>



Burnell Cotlon, 48, visited StoryCorps in New Orleans with his mother, Lillie. Before he opened his store the area had gone nine years without a grocery store. (Ian Spencer Cook for StoryCorps)

Lean In or Lean Together

Solution to Gap in Skilled Workers: Hire People With Disabilities

By Barbara Frankel

The labor-force participation rate in the United States is at its lowest point in almost 30 years (62.9%) and a global shortage of 95 million workers within the next five years is predicted.

Yet a huge segment of the population is dramatically underemployed — people with disabilities. Consider these facts:

- About 20% of the U.S. population has a disability (National Organization on Disability)
- Only 17% of working-age people with ADA (Americans With Disabilities Act)-defined disabilities are employed vs. 64.6% of people without disabilities (Bureau of Labor Statistics)
- 41% of people with disabilities who start college graduate, compared with 57% of the general population (Department of Education)
- College graduates with disabilities take twice as long to find a job as those without disabilities (NOD)
- The median monthly earning of working-age people with disabilities is \$1,577 for a severe disability and \$2,402 for a moderate disability. For people with no disabilities, it is \$2,724 (US Census Bureau)

Why, when there is such a growing need for workers, is this population so underutilized? "It's an attitudinal issue. Civil rights will protect people

from discrimination, but there still is a negative perception of people with disabilities performing job-related tasks," says John Kemp, President and CEO of The Viscardi Center and the Henry Viscardi School (for children with disabilities). "It's slow going. The labor-force participation rate is pretty obscene for people with disabilities (in the low 30% range)."

Carol Glazer, President of the National Organization on Disability (NOD), adds that the

Continued on page 9

Editorial Staff

President:

Domingo K Johnson

Publisher:

Gerald W. Johnson - gwj@sbeinc.com

Outreach & Managing Editor:

Valerie Voorhies - vvv@sbeinc.com

Production Staff

Sales & Production Manager:

Nabil Vo - nvo@sbeinc.com

Graphics Design:

Tyler Chen - tchen1129@gmail.com

Webmaster:

Umer Farooq - umer@octadyne.com

Writer:

Cheryl Hentz - cheryl.hentz@gmail.com

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Asian Black Latino Enterprises

What Does 'Multicultural' Really Mean?

For citizens born in America, the term "multicultural" tends to sit on a spectrum of meanings, usually connotation something good.

For many, it means celebrating cultures into which they are not born. For others, it's something to be merely tolerated. And, for a minority, "multicultural" means a threat to a traditional way of life, one that's being lost to an influx of foreign or non-majority cultures.

"Thankfully, my experience in the United States has been by and large a welcoming one; however, as an actual immigrant, 'multicultural' arguably has more meaning," says Simi K. Rao, who emigrated from India in her early 20s. She works as a physician and lives with her family in the states.

The U.S. immigrant population stood at more than 41.3 million, or 13 percent, of the total population of 316.1 million, according to estimates from the U.S. Census Bureau's 2013 American Community Survey.

"Immigration is, in part, what continues to make this a great country, and I think it's helpful for more Americans to know what an immigrant's experience is like," says Rao, author of the new novel "The Accidental Wife" (<http://simikrao.com/>), which explores the benefits and drama that are often inherent to the immigrant and multicultural experience of many.

Rao lists some of those details.

- The truly multicultural experience is enriching. Born right in the middle of the India, Rao was able to travel to both the north and south areas of the country. She took in the multicultural flavors of her country of birth and was able

to appreciate India's diversity, which often has ancient roots. Her time in America has enabled her to more deeply appreciate her original culture, "and, I can appreciate the U.S. when I'm away from it, too," she says.

- You can appreciate what you have in both countries. "In many ways, I am fortunate that I have the means to visit India," she says, adding that having two globally significant countries to call home has its benefits. "Many immigrants to America throughout the centuries were too poor to ever visit their original homes."
- Fewer people understand that dual sense of home. While there is a sizeable community of Indian-Americans in the United States, not all immigrants know where to go or how to relate to each other during transition. Immigrants to America tend to have a clear goal in mind and, over time, the new country feels more and more like home. However, roots are still felt in one's original country, which may have very different cultural norms.
- There are pluses and minuses in each culture. America is a first-world, developed country that still has issues, such as advertisements for unhealthy products such as cigarettes and people who are less welcoming to people from other countries. And, unfortunately, racism continues to remain deeply entrenched in the society – a problem that immigrants have to often contend with.

India still has a long way to go with civil liberties, including an archaic and unfair caste system and discrimination and violence toward women that is far too common.

"And, these differences don't add up to some kind of balance," Rao says. "An immigrant has to acclimate to these differences and try to work around them and they often do. Fortunately, this can enrich our minds and experience. I'd like to think that I have a better – more compassionate – take on humanity because of my multicultural background."

Simi K. Rao was born in India and has been living in the United States for several years. The inspiration for her stories come from what she has seen transpire among and within the immigrant community. Some of the experiences included are her own; some have been garnered from friends and casual conversations with acquaintances.

Her novels include *Inconvenient Relations* and *The Accidental Wife*. She is currently writing her next novel.

She also writes poetry, is an avid photographer, loves to travel, and is a practicing physician. She currently lives in Denver with her family. You can follow her on Twitter - <https://twitter.com/simikrao> and on Facebook - <https://www.facebook.com/simikrao>

Please join Simi's group on Facebook -

<https://www.facebook.com/groups/1395822257390191/> to chat with her and take part in some exciting events!

Source: News and Experts



Simi K. Rao

SUB-BID REQUESTS CALIFORNIA

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY IN AND NEAR CHICO FROM 0.5 MILE SOUTH OF SKYWAY OVERCROSSING TO 0.2 MILE SOUTH OF GARNER LANE, CONTRACT NO. 03-2F3304, FEDERAL AID PROJECT ACNHP-P099(586)

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: September 1st, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Concrete Barrier, Construction Area Sign, Crack Sealing, Crash Cushion, Electrical, Erosion Control, Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete Structure, Grind Concrete Pavement, Rapid Set Concrete, Roadside Signs, Delineator, Markers, Rumble Strip, Stamped/Textured Paving, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground, Vegetation Control, Trucking, Water Trucks, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

San Tomas Expressway Projects El Camino Real to Homestead Rd.

Federal Aid Project No. CML-5937 (197)

Engineer Estimate: \$8,000,000 – 180 wd's

Bids: September 10th, 2015 @ 2:00 PM

Goal: DBE 3.25%

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Electrical Material, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demo Removal, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Landscaping, Hydroseeding, Erosion Control, Irrigation, Aggregate Base, Slurry Seal, Asphalt Paving, AC Dike, Grinding, CIDH Piles, Structural Concrete, Soundwall-Masonry Precast, Joint Seal, Reinforcing Steel, Signs Roadside, Concrete Curb & Sidewalk-Misc., Dencing, Survey & Historical Monument, Object Marker, MBGR, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Painted Traffic Marking, Pavement Marking, Signal & Lighting, Message Signs, Lighting & Sign Illumination, Detector, SWPPP, Water Truck, Sweeper, Trucker, Storm Drain (Underground).

Scope of Work: Two separate projects, installing bike trail, privacy wall & traffic barrier. Widening of San Tomas to El Camino Real to Homestead Rd.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs may be acquired at the Plan Counter of the County of Santa Clara Roads & Airports Dept., 101 Skyport Dr., San Jose, CA 95110 or view & copy at our office or Contact Andy Eldridge 925-606-2400 andrew.eldridge@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

SUB-BID REQUESTS CALIFORNIA

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Jim Falk • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE, DBE, SBE Subcontractors & Suppliers for

Delta Diablo - Pittsburg Forecmain Improvements

Location: Pittsburg, CA • Project No. 14116

Bid Date: September 24, 2015 @ 10:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; electrical; sawcutting; and jack & bore.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Robert Herrera • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

County of Placer - HSIP Auburn Folsom Road Safety Improvement Project

Location: Granite Bay, CA • Project No. 000925

Bid Date: September 9, 2015 @ 11:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: construction area signs, traffic control, SWPPP, hydraulic mulch, hydroseeding, cold plane AC, clearing & grubbing, microsurfing, high friction surface treatment, minor concrete, metal beam guardrail, striping & signs, electrical, and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: John Gasiorowski • An Equal Opportunity Employer

Sub Bids Requested From Qualified SBE Subcontractors & Suppliers for

Santa Clara Valley Water District - Stevens Creek Evelyn Bridge Fish Passage

Location: Mountain View, CA • Project No. 26044002 / Contract No. C0606

Bid Date: September 2, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; surveying; hydroseeding; tree removal; sawcutting; clearing & grubbing; reinforcing steel; shotcrete; sheet piling; concrete; dewatering; and demolition.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: John Gasiorowski • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

CA Department of Transportation (Caltrans)

Construct Soldier Pile Retaining Wall & Reconstruct Shoulder

Location: Oakland, CA • Project No. 04-1SS414

Bid Date: September 9, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: lead compliance plan; construction area signs; traffic control; striping & signs; SWPPP; hydroseeding; erosion control; street sweeping; concrete; asbestos compliance plan; noise monitoring; metal beam guardrail; sawcutting; cold plane AC; clearing & grubbing; soil nailing; drilling; reinforcing steel; shotcrete; painting/coating; concrete barrier; prepare & stain concrete; AC dike; electrical; structural steel; landscape/irrigation; and misc. metals.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

RGW Construction, Inc.

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550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Alameda County in Oakland at 0.1 Mile South of Carson Street Undercrossing

Contract No. 04-1SS414

Federal Aid Project No. ACNHP-P013(026)E

Engineer Estimate: \$1,780,000 – 210 Working Days

Goal: DBE 11%

Bids: September 9th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Cold Plane, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, CIDH Piles, Reinforcing Steel, Air Blown Motor-Shotcrete, Clean & Paint Steel, Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Message Signs, Lighting & Sign Illumination, Ramp Metering System, SWPPP, Water Truck, Sweeper, Trucker, Soil Nail.

Scope of Work: Construction soldier pile retaining wall and reconstruct shoulder.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

Pittsburg Forecmain Improvements Project

Delta Diablo Project No. 14116

Engineer Estimate: \$8,328,000 - 380 Days

DBE Outreach

Bids: September 24, 2015 @ 10:00 AM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, Soundwall-Masonry Precast, Rebar, Signs Roadside, Concrete Curb & Sidewalk Misc., Fencing (temporary), Thermoplastic & Painted Traffic Stripe & Marking, Surveyor, SWPPP, Water Truck, Sweeper, Trucker.

Scope of Work: Construct facilities to improve the reliability and capacity of the Pittsburg Pump Station and Forecmain.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Bidsync website: <http://www.bidsync.com>, or from the District Office, 2500 Pittsburg-Antioch Highway, Antioch. Contact Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

Bay Point Sewer Repairs – Phase 3

Delta Diablo Project No. 15123

CWSRF Project Number: XC-06-8007-130

Engineer Estimate: \$1,360,000 - 130 Days

DBE Outreach

Bids: September 17, 2015 @ 10:00 AM

Requesting Sub-quotes for (including but not limited to): Fabric, Traffic Control, Raise Iron-Utilities, Landscaping, Erosion control, Aggregate Base, Asphalt Paving, Grinding, Concrete Curb & Sidewalk-Misc., Painted Traffic Stripe & Marking, Surveyor, SWPPP, Water Truck, Sweeper, Trucker, Underground-Sewer, CCTV, Pumping (sewer/bypass), Compaction Testing, Shoring & Sawcutting.

Scope of Work: Remove & replace 6, 8 & 10" diameter sewer, replace manholes, point repairs, Sewage flow control, pre & post construction survey, post construction CCTV.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Bidsync website: <http://www.bidsync.com>, or from the District Office, 2500 Pittsburg-Antioch Highway, Antioch. Contact Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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U.S. House Prices Rise 1.2 Percent in Second Quarter

U.S. house prices rose 1.2 percent in the second quarter of 2015 according to the Federal Housing Finance Agency (FHFA) House Price Index (HPI). This is the 16th consecutive quarterly price increase in the purchase-only, seasonally adjusted index.

FHFA's seasonally adjusted monthly index for June was up 0.2 percent from May. House prices rose 5.4 percent from the second quarter of 2014 to the second quarter of 2015.

The HPI is calculated using home sales price information from mortgages sold to, or guaranteed by, Fannie Mae and Freddie Mac.

"Home price growth in the second quarter once again far exceeded the pace of overall inflation, even as mortgage rates drifted upwards," said FHFA Principal Economist Andrew Leventis. "Although too early to tell whether it's a sign of a slowdown, the monthly appreciation rate in

June was more modest than we have seen in a while."

The seasonally adjusted, purchase-only HPI rose 5.4 percent from the second quarter of 2014 to the second quarter of 2015, while prices of other goods and services fell 1.4 percent. The inflation-adjusted price of homes thus rose approximately 6.9 percent over the latest year.

Significant Findings

• Home prices rose in every state between the second quarter of 2014 and the second quarter of 2015. The top five areas in annual appreciation:

1) Colorado – 10.6 percent, 2) Nevada – 10.5 percent, 3) Florida – 9.7 percent, 4) Hawaii – 9.5 percent, and 5) Washington – 8.8 percent.

• Among the 100 most-populated metropolitan areas in the U.S., four-quarter price increases were greatest in San Francisco-Redwood City-South San Francisco, CA (MSAD), where prices increased by 18.3 percent. Prices were weakest in the Allentown-Bethlehem-Easton, PA-NJ, where they fell -1.1 percent.

• Of the nine census divisions, the South Atlantic division experienced the strongest increase in the second quarter, posting a 1.7 percent quarterly increase and a 6.1 percent increase since last year. House price appreciation was weakest in the Middle Atlantic division, where prices were flat in the second quarter.

The attached packet provides tables and graphs showing home price statistics for metropolitan areas, states, census divisions, and the U.S. as a whole.

Other Price Indexes

Most statistics in the attached release reference price changes computed by FHFA's basic "purchase-only" HPI. In some cases, however, the reported statistics reference alternative price measures. FHFA publishes – and makes available for download – three additional varieties of home price index beyond the basic "purchase-only" series. Although they all use the same methodology, the three alternatives rely on slightly different datasets in index estimation.

The alternative measures include:

- "Distress-Free" house price indexes. Sales of bank-owned properties and short sales are removed from purchase-only dataset prior to estimation of the indexes.
- "Expanded-Data" house price indexes. Sales price information sourced from county recorder

offices and from FHA-endorsed mortgages are added to the purchase-only data sample.

- "All-Transactions" house price indexes. Appraisal values from refinance mortgages are added to the purchase-only data sample.

■ Continued on page 6



SUB-BID REQUESTS CALIFORNIA

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**San Tomas Expressway Projects
El Camino Real to Homestead Road
County of Santa Clara**

BID DATE: September 10, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control System, Type III Barricade, SWPPP, Adjust Utilities, Clearing & Grubbing, Hydroseed, Roadside Signs, Untreated Lumber & Timber, Soundwall, CIDH Concrete Piling, Temporary Fence with Acoustical Barrier, Underground, Curb & Gutter, Minor Concrete, Storm Drain Manhole, Concrete Paver, Fencing, Removable Bollard, Transition Railing, Terminal System, Concrete Barrier, Striping & Marking, Signal Pole and Foundation, Electrical, Detector Loop, Cold Plane AC, Structure Excavation, Structure Backfill, Crack Seal/Filler, AC Dike, Retaining Wall, Microsurfacing, Sound Wall – Precast Panels & Columns, Misc. Iron & Steel, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz • An Equal Opportunity Employer

REQUEST FOR MBE/WBE/SBE Subcontractors and Suppliers for:

**Main Wastewater Treatment Plant Engineers Road Widening
Specification SD-357A**

East Bay Municipal Utility District

BID DATE: September 16, 2015 @ 1:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Waterline, Fencing, Striping, Signs, Minor Concrete Curb & Gutter, Street Lighting - Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE participation. Plans & Specs are available for viewing at our office.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

**Bid Requests from Certified
SBE Subcontractors and Suppliers for the following Trades:**

Earthwork, Soil Cement Columns, Structural Concrete, Structural Steel, Metal Stairs, and Elevators.

TRANSBAY BLOCK 7 (SELECT TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

Transbay Block 7

255 Fremont Street, San Francisco, CA 94105

Bid Date: 9/14/15 @ 2 PM

Voluntary Pre-bid Meeting on

8/31/15 at 2:00 PM at Cahill Contractors,

425 California Street, Suite 2200, San Francisco, CA 94104.

There will not be a job walk.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

**Bid Requests from Certified
LBE Subcontractors and Suppliers
for ALL trades EXCEPT Exterior Building Maintenance & Solar Hot Water System.
O'Farrell Towers**

This is a SF MOH CMD project with construction workforce and prevailing wage, LBE & local workforce hiring goals.

O'Farrell Towers

477 O'Farrell Street

San Francisco, CA 94102

Bid Date: 9/1/15 @ 2 PM

Voluntary Pre-bid Meeting & Job Walk on **8/13/15 at 10:00 AM** at

O'Farrell Towers, located at

477 O'Farrell Street, San Francisco, CA 94102.

SUB-BID REQUESTS CALIFORNIA

Robert A. Bothman, Inc.

2690 Scott Blvd. • Santa Clara, CA 95050 • Phone: (408) 279-2277 • Fax: (408) 279-2286
Stephanie Hunt • shunt@bothman.com

Robert A. Bothman

An Equal Opportunity Employer,

is requesting bids from certified San Francisco LBE subcontractors and suppliers for the following trades: Electrical, Asphalt paving, Fencing, Pavement Markings, Underground Utilities, Painting, Asphalt Supplier, Metal Handrails, Demolition, Turn-key Building

West Sunset Playground Renovation

Contract No. 3207V

Bid Date is Wednesday September 9, 2015 @ 2:30 pm

Project location is 3223 Ortega Street, San Francisco CA

LBE Subcontracting Participation Requirement is 25% LBE

Subcontractors must be registered with the DIR

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Contra Costa County in Martinez at 0.1 Mile West of Milano Way Overcrossing and in Napa County at 0.5 Mile North of Route 121

Contract No. 04-286804

Federal Aid Project No. ACNHP-000C(406)E

Engineer Estimate: \$1,480,000 – 60 Working Days

Goal: DBE 10%

Bids: September 10th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Electrical Material, Construction Area Signs, Traffic Control, Grinding, Joint Seal, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Detector, SWPPP Planning, Sweeper, Jointed Plain Concrete Pavement, Lean Concrete Base.

Scope of Work: Install High Speed Weigh in Motion System.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.



Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710 • Phone: 510-671-0000 • Fax: 510-671-1000

Requests sub bids from qualified California Department of General Services (DGS) certified Small businesses & Micro businesses.

Subcontractors, suppliers, and truckers for the following project:

STEVENS CREEK EVELYN BRIDGE FISH PASSAGE • Santa Clara Valley Water District • Contract No. C0606 / Project No. 26044002
bids: September 2, 2015 @ 2pm

DGS certified small businesses & micro businesses wanted for the following items, including, but not limited to: Clearing & Grubbing; Concrete Removal & Site Demolition; Channel Excavation; Rock Side Weir; UPRR bridge Concrete Lining; Sheet Piles; Hydroseeding

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers, subcontractors, truckers.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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U.S. House Prices Rise 1.2 Percent in Second Quarter

Continued from page 5

For some geographic areas, multiple index types are available. For instance, for individual

states, three types of indexes are available. The various series tend to correlate closely over the long-term, but short-term differences can be significant.

Background

FHFA's HPI tracks changes in average home prices by analyzing changes in home values

for the individual properties. The underlying "repeat-transactions" methodology constructs index estimates by statistically evaluating price appreciation (or depreciation) for homes with multiple values over time. The purchase-only HPI uses sales price information from Enterprise-purchased and Enterprise-guaranteed mortgages originated over the past 40 years.

Visit the link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1310&pageID=25



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the San Joaquin Pipeline No. 1 Replacement at the San Joaquin Valve House Project.

<http://www.sf-hrc.org>

Subcontractors, Consultants and Suppliers for the following project:

San Joaquin Pipeline No. 1 Replacement Project - Contract No. HH-979

Owner: City of San Francisco

Bid Date: September 10, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Local Business Enterprise (LBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Other Business Enterprise (OBE), San Francisco Small & Micro-LBE and SFPUC-LBEs wanted for the following scopes, including, but not limited to:

Excavation & Backfilling, Clear & Grub, Concrete Forms, Concrete Reinforcing, Cast in Place Concrete, Dewatering, Painting & Coatings, Cathodic Protection, Shoring, Traffic Control, SWPPP, Demolition, Welding, Pipe Fabrication, Supply and Installation.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested LBE, MBE, WBE, OBE, SF Small & Micro-LBE and SFPUC-LBEs certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

NO LATER THAN September 4, 2015 and Quotes by September 9, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

Bidders are alerted to the City's Surety Bond Program, which assists LBE contractors in obtaining bonding and financing for contracts awarded by the SFPUC. For further information please email Jennifer Elmore at bond@inwis.com

100% Performance Bond and Payment Bonds are required for this project. Cost of bond will be reimbursable.

All contractors and subcontractors who bid or work on a public works project must register and pay an annual fee to the California Department of Industrial Relations (DIR).

An Equal Opportunity Employer CA Lic. #433176



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Fresno Southeast Surface Water Treatment Facility Project.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors, Consultants and Suppliers

for the following project:

Southeast Surface Water Treatment Facility Project

Client Project No. 3369 - Phase Two

Owner: City of Fresno

Bid Date: September 29, 2015 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Business Concern or a concern under a successor program wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Cathodic Protection, Concrete, Concrete Formwork, Concrete Reinforcing, Minor Concrete, Precast Concrete, CIDH, Conveying Systems, Doors & Windows, Earthwork, Electrical & Instrumentation, Mechanical Equipment & Pumps, Erosion Control, Fencing, Finishes, Fire Protection, Furnishings, HVAC, Janitorial Services, Landscaping, Masonry, Metals, Painting & Coating, Pavement Markings, Piping & Valves, Quality Control, Security, Signage, Specialties, Support of Excavation, SWPPP, Temp Facilities, Thermal and Moisture Protection, Traffic Control, Trucking & Hauling, Utility Locating, Water & Sweeping Trucks, Well Drilling & Abandonment, Wood & Plastics.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

NO LATER THAN September 18, 2015 and

Quotes by September 25, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

110% Performance Bond and Payment Bonds are required for this project.

Davis Bacon Act, Buy American Act and American Iron and Steel provisions apply.

An Equal Opportunity Employer
CA Lic. #433176

SUB-BID REQUESTS CALIFORNIA

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bryan Jones • Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Stevens Creek Evelyn Bridge
Fish Passage Project
Contract No.: C0606
Owner: Santa Clara Valley Water District
Engineers' Estimate: \$1,000,000.
BID DATE: September 2, 2015 @ 2:00 PM**

Items of work include but are not limited to: Rebar, Trucking, Demolition, Piling, Dewatering, Clear and Grub, Tree Removal, Erosion Control, Concrete Removal, and Survey.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Vicki Narciso • Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED LBE / MBE / WBE / OBE
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**West Sunset Playground Renovation
Contract No.: 3207V (ID NO. FCP15123)
Owner: City & County of San Francisco
Engineers' Estimate: \$8,250,000.
BID DATE: September 9, 2015 @ 2:30 PM**

Items of work include but are not limited to: Hazardous Materials, Building Demolition, Irrigation, Planting & Landscape, Synthetic Turf, Site Furnishings, Trucking, Doors, Windows, Electrical, Plumbing, Painting, Waterproofing and Fencing.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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Sub-Bid Request Ads **3-for-1** Offer

- LOOKING FOR QUALIFIED, CERTIFIED, SUBCONTRACTORS, SUPPLIERS, BUSINESS & PROFESSIONAL SERVICES
- LOOK NO FURTHER

SBE Extends Your Reach

Small Business Exchange is a recognized "trade" and "focus" weekly publication

SBE Today is a recognized "trade" and "focus" daily publication

sbeinc.com is a 1-stop shop for businesses

Targeted distribution to decision makers and local stakeholders

Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for

**City of Woodland - Water Transmission
Main West, Surface Water Local Facilities
CIP #12-05
Location: Woodland, CA
Bid Date: xxxxxx**

List of trades you are seeking: Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.

Your Company Name

Address
Phone, Fax,
Contact Person.
An Equal Opportunity Employer



SPECIAL 2015 OFFER!

1 Ad in Small Business Exchange **AND YOU RECEIVE**

1 complementary ad in SBE Daily

1 complementary ad on sbeinc.com (until bid date)

For further discount inquire about SBE contract rates

For further information contact Nabil Vo or email nvo@sbeinc.com

SMALL BUSINESS EXCHANGE

795 Folsom Street, 1st Floor • San Francisco, CA 94107-4226

Phone (415) 778-6250 • Toll Free (800) 800-8534

Website: www.sbeinc.com • Email: sbe@sbeinc.com

Communities Building Their Own Economies

■ Continued from page 1

we looked at 11 organizations that engage in community wealth building—that is, strategies that use community ownership of business and land to generate income-producing assets and build wealth in low-income communities over time. They include a group that developed a shopping center in San Diego jointly owned by community members; a technical assistance center at Kent State that has helped 15,000 people become employee-owners over the past 25 years; and a group in Worcester, Mass. that launched an employee-owned upholstery company, with a second business in development.

Our research revealed that the capacity of low-income communities to engage in inclusive local economic development doesn't happen on its own; it requires that organizations dedicate time and resources to nurturing community-building skills and values. Such efforts are critically important, because they provide mechanisms by which low-income communities can generate assets, and begin to reverse the nation's growing income and wealth inequality. Community wealth building is also a strategy low-income communities and communities of color can use to recover from the massive loss of wealth suffered in the Great Recession—a loss estimated to exceed \$1 trillion.

As more and more local governments and community foundations—in places like Rich-

mond, Virginia; New York City; Rochester, New York; Denver, Colorado; and Cleveland, Ohio—turn to community wealth building to strengthen local economies and reverse decades of disinvestment, it's high time to pay attention to how education and community-organizing strategies can help empower people to actively shape their economic destiny.

Making this happen requires that we get beyond the simple binaries of “top-down” or “bottom-up” solutions that too often limit our understanding of what really works. Our research showed that even local community groups like DSNI regularly engage outside experts to strategically expand the capacity of their constituents so that they can work effectively on complex issues. Meanwhile, many large nonprofits—despite considerable in-house staff and financial capacity—find investing in grassroots capacity building to be mission-critical. Two years ago, for example, New Community Corporation (NCC)—which serves thousands of people in Newark, New Jersey, and owns hundreds of millions in assets—created an executive-level position to foster grassroots engagement. It hired Director of Mission Frances Teabout. Teabout says her job is designed to help community members “see how they fit into the larger picture,” which she sees as necessary to maintain organizational effectiveness.

In short, we need to jettison both the assumption that low-income communities are

incapable of tackling complex economic issues and the assumption that anything but 100 percent grassroots action is suspect. Instead, we need to focus on ways to get resources and knowledge to the communities that need them the most, while maintaining accountability.

Education is central to this vision. There is a rich history of experience in this field. Jane Addams and John Dewey in the early 1900s pioneered the development of practical community-based learning—Dewey with his emphasis on “learning by doing” and Addams through her promotion of immigrant-based community centers known as “settlement houses.” Later on, Paulo Freire deepened this practice of practitioner-focused learning, prioritizing techniques that increased engagement by using the education process to address real world problems that participants faced. These principles have widespread application: For example, study circles and learning journeys underpinned the history of cooperative economic development in African American communities.

It's clear that such investments in education pay off. For instance, the largest worker cooperative in the United States, Cooperative Home Care Associates (CHCA), employs over 2,000 people—mostly women of color—and puts education at the core of its operations. It helps members acquire the skills they need to both succeed on the job and engage with their employer's democratic governance. Coopera-

tion Texas, an innovative grassroots worker cooperative incubator, similarly focuses on helping a largely immigrant constituency develop the skills they need to collectively build and launch new democratic workplaces. We found that such education works best when it “meets people where they are at” and benefits from engaging community members—especially those facing challenges around literacy, numeracy, and English fluency—in participatory, tactile, and visual exercises.

Empowering communities to take control of economic development is slow, patient work—and people funding or supporting it need to take this into account when assessing success. Long-term, place-based commitments are critical; parachuting in and out does little to build local capacity. And the metrics we use need to take into account the often intangible relationship-building that weaves together a truly empowered community; shortcuts and quick fixes can cause real damage. As Clarke Gocker, who works for Buffalo's People United for Sustainable Housing, emphasizes, empowering communities requires that we create “a nonjudgmental, safe space to come into, where people aren't afraid to say, ‘slow down.’ That's how we build trust and social capital among one another. It's a long haul, and there's no instant gratification.”

See more at: http://ssir.org/articles/entry/communities_building_their_own_economies#sthash.6GVNXCX7S.dpuf

Source: <http://ssir.org/articles/>

An interview with John Rice

■ Continued from page 1

I think there has been what you might call a “cycle compression” when it comes to how fast governments want investments to pay back. When I meet with senior government officials, they want to know what can be done quickly—temporary power, quick investments in clinics and health-care—so that they can show visible progress. But those kinds of actions do not necessarily address the broader challenges.

There's no question that social media, and the ability of people to communicate and transfer information and assess their own circumstances, is increasing the pressure on governments. Even people who have very little disposable income are still connected. Expectations are being built up that problems are going to be solved quickly, and governments pick up on that and feel pressure to respond.

McKinsey: The McKinsey Global Institute has estimated that up to three billion people could join the global middle class by 2030. How will this affect the demand for infrastructure?

John Rice: The growth of the global middle class is creating another, higher set of expectations. For example, the growth in China's aviation industry over the past several years is evidence that the middle class will want to travel; the roads can't handle the increase in demand, and as a result, you are seeing the government invest in both aviation and rail infrastructure. Across emerging markets, there is broad recognition that problems need to be tackled, that people aren't going to wait forever for the ability to travel, to read at night, to treat their sick child, and so on.

At the same time, I think you also have to remember that something like 1.3 billion people still don't have electricity, most of them in Africa and South Asia. You're not going to get to the middle class if you don't have the basics.

McKinsey: What is the role of the private sector in developing the human and financial capital needed to help deliver infrastructure?

John Rice: The private sector is right in the middle of it. In 50 countries where GE is bidding for big projects, we're expected to train and develop people. It's moved beyond just creating jobs, any jobs; we're talking about higher-scale, more sophisticated manufacturing value creation. If GE is not prepared to invest in capacity building, we are going to have fewer opportunities.

Whether we are building manufacturing facilities in Pune, India, or planning them in places like Calabar, Nigeria, we have to think about and fund capacity building for our own employees and suppliers. This investment can be a multiple of the plant-and-equipment cost and usually involves partnering with local universities.

McKinsey: How do you scale up that kind of program?

John Rice: You base it on markets and regions. Our expectation is that the work we do in places like India and Nigeria will support the local and regional market. The fact is, sometimes the volume won't support the investment; programs have to work from a financial perspective.

McKinsey: The need for infrastructure is huge, but progress has been slow in many places to create public-private partnerships. Why is that?

John Rice: Part of what slows things down is that bureaucracies don't get paid to move fast or take risks—and this is true in Europe and the US, as well as in developing countries. How do you give governments the confidence that they can make these decisions and not be attacked? And how can you get private capital to invest in a power project in difficult political environments? For that to happen, third-party investors need to have an assurance on the fuel supply and cost; they also need a bankable off-take agreement.

Public opinion is another factor. Many countries subsidize power, which in effect means that the investor return must be subsidized too. The “private” part of the partnership is looking for a risk-adjusted market return, while the “public” side wants local energy prices. The difference becomes a political issue, sometimes leading to accusations of mismanagement and corruption.

McKinsey: What, if anything, can the private sector do to improve these circumstances?

John Rice: It would be interesting to combine the efforts of institutions like the World Bank, a couple of export-credit agencies, and a half a dozen companies and say, “OK, we're going to build a model for how to get this stuff done quickly and honestly.”

Something's got to give, because governments alone are not going to fix the electricity problem. And they won't attract a lot of third-party capital without certainty around fuel, costs, and off-take arrangements.

McKinsey: Is there any particular type of infrastructure program or product that is working well?

John Rice: Distributed power comes to mind, meaning small-scale, often on-site sources of electricity. These are technologies that have been around for a while, but there has only recently been a general recognition that this is an important way to get electricity to those who don't have it. It will take decades to create transmission and distribution networks to carry electrons from big centralized plants to everyone who needs power.

You need smaller power sizes that run on a variety of fuels. It could be liquefied natural gas or bio-fuels or solar or a lot of different things. This idea is really beginning to capture people's attention, not least because these projects can be done fast.

Distributed power is also a good option for places that today rely on power from generators that run off trucked-in diesel, which is expensive and environmentally awful. Smaller gas turbines that can produce cleaner power at about half the price are a huge step forward; we're seeing a lot more demand for this type of technology.

About the author

Bill Wiseman is a director in McKinsey's Taipei office.

Source: <http://www.mckinsey.com>

PURCHASING

Projects Currently Bidding

■ Continued from page 1

Date Due
9/17/2015
Contact Name
Hermilo Rodis
Phone
(415) 554-6263

Bid Title
RFQ for Goodwill Site: Professional Services: High Rise Residential Housing Development and Mid Rise Office Development including Retail and Structured Parking

Bid #
RFQ
Date Due
9/10/2015
Contact Name
Monica Wilson
Phone
415-748-2301

Bid Title
Ebid for EnerSys Data Safe DX 4DX-13B
Bid #
150307.LV
Date Due
9/2/2015
Contact Name Lynne Valdez
Phone 916-732-5652

Bid Title
Fire Extinguisher Maintenance
Bid # 150298.AA
Date Due
9/2/2015
Contact Name Amy Ayers
Phone 916-732-5860

Source:
http://mission.sfgov.org/OCABidPublication/www.demandstar.com/supplier/bids/agency_inc/bid_list.asp?f=search&LP=BB&mi=1487197
<https://www.smud.org/en/do-business-with-smud/contracting-opportunities/EBSS.htm>

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 3054V
(ID No. FCP15129)**

17TH & FOLSOM STREET PARK

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on September 16, 2015, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$ 15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at 17th and Folsom, 2080 Folsom Street in San Francisco and includes hazardous abatement; demolition; grading and drainage; asphalt and concrete paving; concrete walls; electrical, plumbing and mechanical work; landscape planting and irrigation; site furnishings; new play equipment; metal work and new site lighting. The time allowed for completion is 300 consecutive calendar days. The Engineer's estimate is approximately \$2,550,000. For more information, contact the Project Manager, Paulina Araica at 415-581-2558.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Finbarr Jewell at 415-554-8360 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on September 1, 2015, 1:30 p.m. at 17th and Folsom, 2080 Folsom Street, San Francisco, CA 94110.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

8/27/15
CNS-2787743#
SMALL BUSINESS EXCHANGE

Request for proposal Guadalupe Dam Seismic Retrofit Project Design Services



Who: Santa Clara Valley Water District is the water resource management agency meeting watershed stewardship needs of and providing wholesale water reliability to Santa Clara County's nearly 1.9 million residents.

What: The Santa Clara Valley Water District (District) is soliciting proposals from consultant firms to provide design professional services for the District's Guadalupe Dam Seismic Retrofit Project. The primary objective of the project is to stabilize the Guadalupe Dam embankment to withstand a Maximum Credible Earthquake (MCE). The project will also implement improvements as necessary to safely pass the Probable Maximum Flood (PMF) and as well as ensure that the outlet works meet the current regulatory standards.

You are invited to submit a proposal based on your qualifications performing design services on projects similar in size and scope to the District's project. The full Request for Proposal (RFP) can be viewed at <http://cas.valleywater.org>.

Please submit your proposals electronically to the District's Contract Administration System (CAS) by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When in the creation process, select the expertise code "GE11 - Geotechnical Engineering" and add contact information as necessary.

Contact: If you need assistance with creating a CAS account, please call (408) 630-2992, or e-mail questions to ContractAdministration@valleywater.org.

In addition to submitting proposals electronically through the District's web portal, 6 hard copies of the proposal must be received by the proposal due date and time specified in the RFP Schedule. Please refer to the RFP for detailed hardcopy delivery instructions.

General questions regarding this solicitation will be accepted by email to **Bal Ganjoo**, Senior Project Manager, at bganjoo@valleywater.org. Questions must be submitted no later than the date specified in the RFP Schedule.

8/2015_EA



CONCESSION OPPORTUNITY FOR A SPECIALTY RETAIL STORE LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco -- San Francisco International Airport is accepting proposals for the International Terminal Specialty Retail Store Lease. The Lease, intended for the nonexclusive sale of specialty retail, is comprised of one retail location measuring approximately 2,233 square feet, pre-security of the International Terminal. The minimum acceptable proposal amount, which will be the successful proposer's Minimum Annual Guarantee for the first year of the Lease is \$110,000.00.

The lease term is five years with three one-year options, exercisable at the Airport Commission's discretion. Annual Rent shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to \$1,500,000.00; plus, 14% of gross revenues achieved from \$1,500,000.01 up to and including \$2,000,000.00; plus 16% of gross revenues achieved over \$2,000,000.00.

The proposal submittal deadline is **5:00pm PST - Wednesday September 16, 2015.**

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or if you should have questions, please contact Ms. Frishtah Afifi, Principal Property Manager, Airport Revenue Development and Management Department, 650.821.4500. CNS#2786542



CONCESSION OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is preparing to commence the Request for Proposals (RFP) process for the International Terminal Food and Beverage Concession Leases comprised of twelve leases covering sixteen locations in the International Terminal and one in Terminal 3.

Staff invites you to attend the Informational Conference scheduled for Wednesday, September 9, 2015, at 10:00 a.m. at the Airport Museum, located before the security checkpoint of Boarding Area "A" at the International Terminal of San Francisco International Airport.

Information is available on our website at www.flysfo.com/business-at-sfo/current-opportunities or by calling Mr. Matthew McCormick, Senior Principal Property Manager, Revenue Development and Management Division at (650) 821-45000. CNS#2787012

Solution to Gap in Skilled Workers

Continued from page 2

system for sourcing candidates with disabilities for corporate jobs is inadequate. Most people with disabilities go through the public vocational system, which, she says, is not typically used by people with college degrees "even though we know that 40-50% of people with disabilities graduate from college." She notes that it takes many college graduates with disabilities have to work more than one part-time job, "and a very high percentage are living below the poverty level."

Historically, when companies made a push to hire people with disabilities, it was easier to find lower-level people through the state and county

vocational systems, she says. She also notes that campus recruiting efforts to help people with disabilities find jobs are mostly focused on accommodations, such as handling physical barriers and helping with taking notes.

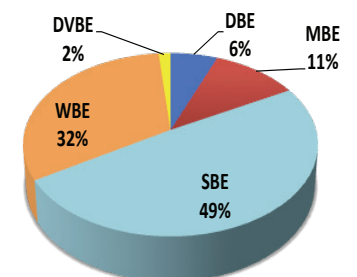
"We need to bring together employers with students who have disabilities. There are still issues with students not wanting to disclose disabilities and employers who still have misconceptions and fears," she says.

Visit link for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1312&pageID=25



AUDIENCE PROFILE Small Business Exchange, Inc.



Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366288-00

Fictitious Business Name(s):
Blue Garden & Charity Services
 Address
275 Irvington Street
Daly City, CA 94014
 Full Name of Registrant #1
Mark B. Nasalga
 Address of Registrant #1
275 Irvington Street
Daly City, CA 94014

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/13/2015**

Signed: **Mark B. Nasalga**

This statement was filed with the County Clerk of San Francisco County on **8/13/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
 Deputy County Clerk
 8/13/2015

8/27/15 + 9/3/15 + 9/10/15 + 9/17/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366083-00

Fictitious Business Name(s):
McDonald's
 Address
441 Sutter Street,
San Francisco, CA 94108
 Full Name of Registrant #1
Sutter Street Mac, Inc.
 Address of Registrant #1
441 Sutter Street,
San Francisco, CA 94108

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2015**

Signed: **Scott Rodrick**

This statement was filed with the County Clerk of San Francisco County on **7/31/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
 Deputy County Clerk
 7/31/2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366144-00

Fictitious Business Name(s):
Grouffit Apparel
 Address
3700 Divisadero Street, Unit 402
San Francisco, CA 94123
 Full Name of Registrant #1
Anne E. Kearns
 Address of Registrant #1
3700 Divisadero Street, Unit 402
San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/7/2015**

Signed: **Anne E. Kearns**

This statement was filed with the County Clerk of San Francisco County on **8/5/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
 Deputy County Clerk
 8/5/2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366084-00

Fictitious Business Name(s):
McDonald's
 Address
2801 Mission Street,
San Francisco, CA 94110
 Full Name of Registrant #1
24th Street Mac, Inc. (CA)
 Address of Registrant #1
2801 Mission Street,
San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2015**

Signed: **Scott Rodrick**

This statement was filed with the County Clerk of San Francisco County on **7/31/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
 Deputy County Clerk
 7/31/2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366223-00

Fictitious Business Name(s):
KA Consulting
 Address
1105 Bush Street #203
San Francisco, CA 94109
 Full Name of Registrant #1
Kaitlyn Arsenault
 Address of Registrant #1
1105 Bush Street #203
San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2015**

Signed: **Kaitlyn Arsenault**

This statement was filed with the County Clerk of San Francisco County on **8/10/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
 Deputy County Clerk
 8/10/2015

8/13/15 + 8/20/15 + 8/27/15 + 9/3/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366085-00

Fictitious Business Name(s):
McDonald's
 Address
5411 3rd Street,
San Francisco, CA 94124
 Full Name of Registrant #1
Yosemite Street Mac, Inc. (CA)
 Address of Registrant #1
5411 3rd Street,
San Francisco, CA 94124

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2015**

Signed: **Scott Rodrick**

This statement was filed with the County Clerk of San Francisco County on **7/31/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
 Deputy County Clerk
 7/31/2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366252-00

Fictitious Business Name(s):
Kathleen Moore and Associates
 Address
221 Noe Street #1,
San Francisco, CA 94114
 Full Name of Registrant #1
Kathleen Moore
 Address of Registrant #1
221 Noe Street #1,
San Francisco, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/11/2015**

Signed: **Kathleen Moore**

This statement was filed with the County Clerk of San Francisco County on **8/11/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
 Deputy County Clerk
 8/11/2015

8/20/15 + 8/27/15 + 9/3/15 + 9/10/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366247-00

Fictitious Business Name(s):
Rozafa Masonry
 Address
1433A 47th Avenue,
San Francisco, CA 94122
 Full Name of Registrant #1
Bert Palalej
 Address of Registrant #1
1433A 47th Avenue,
San Francisco, CA 94122

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/11/2015**

Signed: **Bert Palalej**

This statement was filed with the County Clerk of San Francisco County on **8/11/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval**
 Deputy County Clerk
 8/11/2015

8/20/15 + 8/27/15 + 9/3/15 + 9/10/15

Signed: **Edward Corn**

This statement was filed with the County Clerk of San Francisco County on **7/28/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
 Deputy County Clerk
 7/28/2015

8/27/15 + 9/3/15 + 9/10/15 + 9/17/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366079-00

Fictitious Business Name(s):
McDonald's
 Address
235 Front Street
San Francisco, CA 94111
 Full Name of Registrant #1
Front Street Mac, Inc. (CA)
 Address of Registrant #1
235 Front Street
San Francisco, CA 94111

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2015**

Signed: **Scott Rodrick**

This statement was filed with the County Clerk of San Francisco County on **7/31/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
 Deputy County Clerk
 7/31/2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0366080-00

Fictitious Business Name(s):
McDonald's
 Address
5454 Mission Street,
San Francisco, CA 94112
 Full Name of Registrant #1
5454 Street Mac, Inc (CA)
 Address of Registrant #1
5454 Mission Street,
San Francisco, CA 94112

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2015**

Signed: **Scott Rodrick**

This statement was filed with the County Clerk of San Francisco County on **7/31/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
 Deputy County Clerk
 7/31/2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 15-551275

PETITIONER OR ATTORNEY

Rachel Munson
549 6th Avenue
San Francisco, CA 94118

TO ALL INTERESTED PERSONS:

1. Petitioner **Rachel Munson** for a decree changing names as follows:

Rachel Aislynn Munson changed to
Rachel Wesley Munson

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **August 25, 2015** Time: **9:00 AM**
 Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

DENNIS TOYAMA, Clerk
 DATED - June 19, 2015

8/6/15 + 8/13/15 + 8/20/15 + 8/27/15

Visit Small Business Exchange at
www.sbeinc.com to download
 the latest SBE Newspaper and Newsletter

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0365999-00

Fictitious Business Name(s):
Furniture Outlet
 Address
707 Bayshore Blvd.,
San Francisco, CA 94124
 Full Name of Registrant #1
Concord Furniture Solutions, Inc. - Calif Corp
 Address of Registrant #1
25125 Madison Avenue, Suite 106,
Murrieta, CA 92565

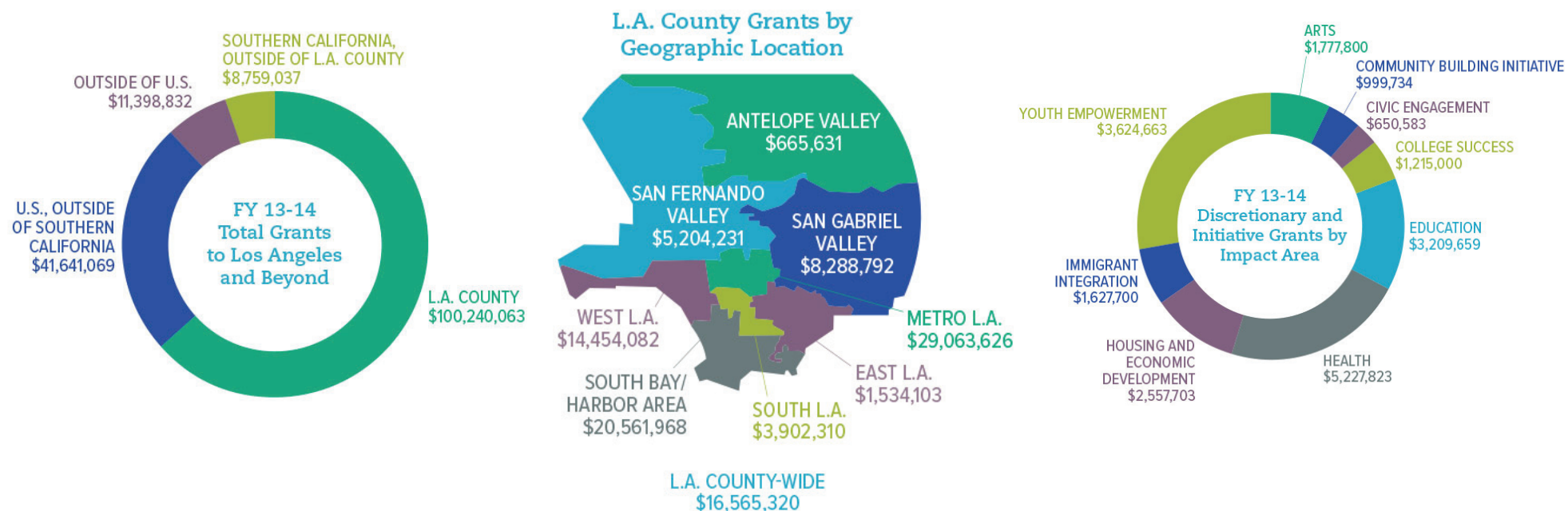
This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/17/2014**

Access to Capital

SMALL & MINORITY BUSINESS

Diversity in Geography and Impact - Overview of Grants

CCF has been the foundation for Los Angeles County for nearly a century, and our focus is on forever. We are proud to manage nearly 1,600 charitable funds and promote giving to and by L.A., all while maintaining our overhead at less than one percent of assets. The charts below provide a snapshot of grants for the fiscal year ended June 30, 2014.



About Venture Capital

About Venture Capital

Venture capital is a type of equity financing that addresses the funding needs of entrepreneurial companies that for reasons of size, assets, and stage of development cannot seek capital from more traditional sources, such as public markets and banks. Venture capital investments are generally made as cash in exchange for shares and an active role in the invested company.

Venture capital differs from traditional financing sources in that venture capital typically:

- Focuses on young, high-growth companies
- Invests equity capital, rather than debt
- Takes higher risks in exchange for potential higher returns
- Has a longer investment horizon than traditional financing
- Actively monitors portfolio companies via board participation, strategic marketing, governance, and capital structure

Successful long-term growth for most businesses is dependent upon the availability of equity capital. Lenders generally require some equity cushion or security (collateral) before they will lend to a small business. A lack of equity limits the debt financing available to businesses. Additionally, debt financing requires the ability to service the debt through current interest payments. These funds are then not available to grow the business.

Venture capital provides businesses a financial cushion. However, equity providers have the last call against the company's assets. In view of this lower priority and the usual lack of a current pay requirement, equity providers require a higher rate of return/return on investment (ROI) than lenders receive.

Understanding Venture Capital

Venture capital for new and emerging businesses typically comes from high net worth individuals

(“angel investors”) and venture capital firms. These investors usually provide capital unsecured by assets to young, private companies with the potential for rapid growth. This type of investing inherently carries a high degree of risk. But venture capital is long-term or “patient capital” that allows companies the time to mature into profitable organizations.

Venture capital is also an active rather than passive form of financing. These investors seek to add value, in addition to capital, to the companies in which they invest in an effort to help them grow and achieve a greater return on the investment. This requires active involvement; almost all venture capitalists will, at a minimum, want a seat on the board of directors.

Although investors are committed to a company for the long haul, that does not mean indefinitely. The primary objective of equity investors is to achieve a superior rate of return through the eventual and timely disposal of investments. A good investor will be considering potential exit strategies from the time the investment is first presented and investigated.

Angel Investors

Business “angels” are high net worth individual investors who seek high returns through private investments in start-up companies. Private investors generally are a diverse and dispersed population who made their wealth through a variety of sources. But the typical business angels are often former entrepreneurs or executives who cashed out and retired early from ventures that they started and grew into successful businesses.

These self-made investors share many common characteristics:

- They seek companies with high growth potentials, strong management teams, and solid business plans to aid the angels in assessing the company's value. (Many seed or start ups may not have a fully

developed management team, but have identified key positions.)

- They typically invest in ventures involved in industries or technologies with which they are personally familiar.
- They often co-invest with trusted friends and business associates. In these situations, there is usually one influential lead investor (“archangel”) whose judgment is trusted by the rest of the group of angels.
- Because of their business experience, many angels invest more than their money. They also seek active involvement in the business, such as consulting and mentoring the entrepreneur. They often take bigger risks or accept lower rewards when they are attracted to the non-financial characteristics of an entrepreneur's proposal.

Understanding Equity Capital

Equity capital or financing is money raised by a business in exchange for a share of ownership in the company. Ownership is represented by owning shares of stock outright or having the right to convert other financial instruments into stock of that private company. Two key sources of equity capital for new and emerging businesses are angel investors and venture capital firms.

Typically, angel capital and venture capital investors provide capital unsecured by assets to young, private companies with the potential for rapid growth. Such investing covers most industries and is appropriate for businesses through the range of developmental stages. Investing in new or very early companies inherently carries a high degree of risk. But venture capital is long term or “patient capital” that allows companies the time to mature into profitable organizations.

Angel and venture capital is also an active rather than passive form of financing. These investors seek to add value, in addition to capital, to the companies in which they invest in an effort to help them grow

and achieve a greater return on the investment. This requires active involvement and almost all venture capitalists will, at a minimum, want a seat on the board of directors.

Although investors are committed to a company for the long haul, that does not mean indefinitely. The primary objective of equity investors is to achieve a superior rate of return through the eventual and timely disposal of investments. A good investor will be considering potential exit strategies from the time the investment is first presented and investigated.

The Venture Capital Process

A startup or high growth technology companies looking for venture capital typically can expect the following process:

- **Submit Business Plan.** The venture fund reviews an entrepreneur's business plan, and talks to the business if it meets the fund's investment criteria. Most funds concentrate on an industry, geographic area, and/or stage of development (e.g., Start-up/Seed, Early, Expansion, and Later).
- **Due Diligence.** If the venture fund is interested in the prospective investment, it performs due diligence on the small business, including looking in great detail at the company's management team, market, products and services, operating history, corporate governance documents, and financial statements. This step can include developing a term sheet describing the terms and conditions under which the fund would make an investment.
- **Investment.** If at the completion of due diligence the venture fund remains interested, an investment is made in the company in exchange for some of its equity and/or debt. The terms of an investment are usually based on company performance, which help provide benefits to the small business while minimizing risks for the venture fund.

Source: www.sba.gov

Latino Crime Evolvement in the US

Hispanic Immigrants: As Bad As Some Want Them to Be?

When he announced his candidacy for the American presidency, Donald Trump delivered remarks that have echoed across Mexico. "They are bringing drugs. They are bringing crime. They're rapists," Trump said.

While the rest of the candidates are finding their footing as they try to court the Latino vote, Trump managed to galvanize the disparate populations of Mexico, both social and political. While the dustup over his comments may have hurt some of Trump's business relationships, that doesn't appear to have bruised him politically. They may even have helped. Trump has seen a bounce in the surveys, but whatever his chances of getting the White House, Trump seems to have tapped into a vein of resentment in America. It is a traditional narrative that those who cross the border are doing so with nefarious intentions, the reality for most Latinos is more complicated.

Donald Trump has remained firm in his allegations that illegal immigrants from Mexico are bringing runaway crime to America. Trump's claim that there are "hundreds of thousands" of illegal immigrants in US prisons isn't supported by the facts. Recent data from the Bureau of Justice Statistics say there are approximately 90,000 noncitizens in prison as of 2013. Even that figure doesn't say much. The noncitizen group bundles both legal and illegal immigrants. In any case, there are not "hundreds of thousands" of illegal immigrants locked up in America's prisons.

A 2011 GAO report shows that there were only 90,000 persons of illegal, or unknown, immigration status. Local jails reported about 204,000 for the same period.

The fact that so many immigrants are detained for immigration violations as opposed to committing a violent crime makes incarceration stats hard to review. The GAO study shows that immigration violations were the most frequent offense leading to detention – trailed in the far distance by drug and traffic violations.

Another good report of the latest research is in the May 2014 issue of Criminology and Public Policy. The report shows that there is a consensus among scholars that undocumented immigrants are not more likely to commit crimes than American citizens.

The Department of Justice recently released figures for the 2012-13 time frame, Heather Mac-Donald, with the Manhattan Institute published a table of statistics based on the figures. For the first time, Hispanics have been treated as a separate category instead of lumping them in with white.

The report shows that during the period covered by the study, blacks committed an average of 486,000 violent crimes against whites while whites committed only 99,403 violent crimes against blacks.

The violent interracial crime involving blacks and Hispanics happens the same proportions as black on white crime. Blacks are the attackers 82 percent of the time; however Hispanics are attackers less than 18% of the time. There's been a great deal of press given to black on black violence, but the latest figures indicate that just over 40% of the victims of black violence are black. People of other races account for almost 60% of the victims of black violence. One in every 15 African-American males are in jail, and only one in 36 Hispanic males are incarcerated.

Stereotypes

Representations of Latinos are found in America mass media, literature, theater and other creative expressions.

White Latinos, Asian Latinos, and Black Latinos are overlooked in the American mass media. American social perceptions, where being "Latino" is incorrectly given a racial value, usually mixed-race, such as Mestizo or Mulatto.

"Latino" is an ethnic grouping that is comprised of many races while, in turn, mixed-race and white, American Latinos are overrepresented and admired in the US mass media.

In the Media

Writing for the National Association of Hispanic Journalists, Serafin Mendez-Mendez reported:

Latino-related stories comprise less than 1% of all the stories appearing on network newscasts when Latinos make up over 13% of the American population.

Crime, terrorism, poverty, and welfare accounted for 66% of all network stories about Latinos.

EthnicMajority.com, a minority organization said: "Who we see, hear and read on television and in movies has a great deal of influence in shaping the attitudes of all Americans."

Misconceptions

Latino stereotypes are based on misconceptions and mistakes.

Setting people aside for a moment, geography can be mistaken as well. For example, Iguaçu Falls and the Amazon Rainforest are often treated as though they were in proximity. Cities are depicted with features they don't have or depicted as shanty towns with monkeys, large cats and alligators roaming the streets.

As for the Latin American people, they are often depicted as being poor with the women wearing Carmen Miranda-style fruit hats. They are often shown as working in low-income labor jobs and usually, for males, that job is a gardener and for the woman, a maid. Fashion, technology, and architecture are often thought to be somewhere between a colonial and a 1950s fashion.

The same stereotypes prevail in America where most Latinos are depicted as poor. American media dismisses anything that doesn't fit into the stereotype, and developing nations such as Chile, Uruguay, and Costa Rica have little to no crime.

Three Surprising Facts About Latinos

1. Latino Immigration Declined Under Obama's Anti-immigration Policies

The same stereotypes prevail in America where most Latinos are depicted as poor. American media dismisses anything that doesn't fit into the stereotype, and developing nations such as Chile, Uruguay, and Costa Rica have little to no crime.

2. Latino Family Values Show up in Vacations

67% of Latinos spend their vacations with their families. If one vacation isn't enough, they take two. The survey showed that over 75% of Latinos take more than one vacation per year. Are they going to the Bahamas or Europe? No.

Of all the Latinos in America, over 60% returned to their homeland to enjoy family during vacation demonstrating how cultural roots have a more power role than many wishes to admit.

3. Hate Crimes Against Latinos are on the Rise

Right behind blacks, Latinos constitute the most discriminated group in America.

In a US Department of Justice study, researchers found that in 2012, Latinos experienced a higher rate of hate crime than whites and blacks. Hate crime incidents against Latinos more than tripled in comparison to whites and slightly higher rate than blacks.

Visit link below to read the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1305&pageID=25

Source: www.nycriminalawyer.com/latino-crime

SUB-BID REQUEST ADS

ADAMS AVE OC TO CAMINO DEL RIO SOUTH UC
CALTRANS ID# 11-2T1904

SAN DIEGO, CA

****THIS PROJECT HAS A 12% DBE GOAL****

BID DATE: SEPTEMBER 3, 2015 · BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., September 2, 2015

We are seeking quotes from CERTIFIED DBE including, but not limited to, the following work items: Roadside Signs, AC Dike, Aggregate, CIDH, Clear & Grub, Concrete Ditch Lining, Concrete Supply, Construction Area Signs, Electrical, Erosion Control, Fence & Guardrail, Formliner, Geosynthetic Reinforcement, Joint Seal, Landscape & Irrigation, Minor Concrete, Misc. Iron & Steel, Overhead Sign Panels / Structures, Pipe Supply, Trucking, Railing, Reinforcing Steel, Rock Slope Protection, Soil Nail, Striping / Marking

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the Caltrans website using the Project ID # 0814000086/ 08-3555V4 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

Public Legal Notices

Hunters Point Shipyard Phase I in San Francisco Opportunity to Perform

HPSI – Construction of the Streetscape for all the Blocks (minus 50 and 51)

Within the Hilltop portion of Parcel A during the development of Hunters Point Shipyard Phase I in San Francisco.

Lennar Urban is requesting qualified, interested contractors to respond to a public request for proposals to perform

HPSI Construction of Hilltop Streetscape At

Hunters Point Shipyard in San Francisco

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9963>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Contractors. Respondents are encouraged to check this website regularly for updates. Pre-Bid Coordination Meeting and Job Walk:

September 1, 2015 @ 10:00 AM
(Tentative Date)

Building 101
101 Horne Ave.
San Francisco, CA 94104

Proposals must be submitted by
September 14, 2015 @ 2:00 PM (PST).

Hunters Point Shipyard Phase 2 – Opportunity to Provide Landscape Architecture and Graphic Design Services.

Lennar Urban is requesting qualified, interested Landscape Architecture and Graphic Design firms to respond to a public request for proposals through the Office of Community Infrastructure & Investment of the City and County of San Francisco.

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9965>

Respondents are encouraged to check this website regularly for updates.

Proposals must be submitted by
September 16, 2015.

AUDIENCE PROFILE Small Business Exchange, Inc.

